

Dental Health Centers & Associates
1450 Mercantile Lane – Suite 131
Largo, MD 20774
Phone: (301)583-1400
Fax: (301) 583-1402
Toll Free: (888) 802-6970

February 15, 2020

Ms. Alicia Cochran – Account Executive
Board of Trustees Union Local No. 730
Associated Administrators, LLC
911 Ridgebrook Road
Sparks, MD 21152-9459

Dear Ms. Cochran and Board of Trustees:

Enclosed is a copy of the Summary of 2019 Annual Report and the Summary of Cost of Care (including the Largo Dental Center).

The Summary of 2019 Annual Report indicates the value of the dentistry received based on U.C.R. value. As noted, for every \$1.00 in premium, members are receiving approximately \$1.57 of dental services.

The summary of 2019 Cost of Care report also indicates that our overall profit for 2019 was 13.10%. The enclosed spreadsheets show the number of members and dependents receiving each procedure, along with the dental values of each procedure. There is a breakdown of the total number of each procedure done per month for the entire year.

It is our pleasure to be of service to the Local 730 members and dependents, and we will be glad to answer any questions or concerns you may have at any time.

Sincerely yours,



Robert P. Cohen, D.M.D.
Dental Health Centers & Associates

DENTAL HEALTH CENTERS & ASSOCIATES, L.L.C.

1450 Mercantile Lane – Suite 131

Largo, MD 20774-5386

Phone: (301)583-1400

Toll Free: (888)802-6970

Fax: (301)583-1402

ROBERT P. COHEN, D.M.D.

Director

Summary of 2019 Annual Report Local 730

Dental Health Centers is pleased to present the Annual Utilization Report for the 2019 year to the trustees of Local 730.

Each line of the report itemizes each covered procedure, provides the usual, customary and reasonable (U.C.R.*) dental value for each procedure, and gives the number of members and dependents who received each procedure during the year. The value of each service for members and dependents is also totaled on each line along with a month by month breakdown for each procedure done on members and dependents.

Following is an analysis of the utilization report (based on an average of 354 Class E members).

Class E Total

Total yearly premium paid for dental coverage	\$134,183.42
Amount of dentistry produced at average U.C.R. fees in 2018	210,322.00
Total premium paid per member/month (average)	31.59
Amount of dentistry received at U.C.R. fees per member/month	49.51

We are most pleased to report that for every \$.64 in premium, the members are receiving \$1.00 worth of dental services, and for each \$1.00 in premium paid, the members are receiving \$1.57 of dental services based on U.C.R. values.

*U.C.R. fees used for this report are average fees taken from the National Dental Advisory Service publication (2018 edition), from the 2018 annual fee survey contained in Dental Economics magazine, and from the 2018 fee survey in Dental Practice Report.

DENTAL HEALTH CENTERS & ASSOCIATES, L.L.C.

1450 Mercantile Lane – Suite 131

Largo, MD 20774-5386

Phone: (301)583-1400

Toll Free: (888)802-6970

Fax: (301)583-1402

ROBERT P. COHEN, D.M.D.

Director

**SUMMARY OF 2019 COST OF CARE
INCLUDING THE DENTAL CENTER IN LARGO, MD**

TOTAL	ASSOC. DENTISTS INCLUDING LARGO
PREMIUMS PAID	\$134,183.42
COST OF CARE	\$116,605.42
EXCESS	\$17,578.00
EXCESS %	13.10%